

ALSO expands further into Eastern Europe with acquisition of DISS

- **DISS is a leading Slovenian distributor with value-added capabilities and strong focus on Solutions**
- **Acquisition to strengthen ALSO's footprint in Slovenia and the wider region**

ALSO Holding AG (SIX: ALSN) announced today that it has acquired DISS d.o.o., one of the leading Slovenian distributors of software and IT equipment from vendors such as HP and HPE, headquartered in Ljubljana. The parties agreed to keep the purchase price confidential. The closing of the transaction, which is expected in the coming months, remains subject to the usual regulatory approval.

As part of the transaction, ALSO has also acquired DISS's two subsidiaries: VAD d.o.o., a specialized distributor of IT equipment and software produced by DELL EMC, and Marmis d.o.o., a distributor of IBM's software for medium-sized and large systems intended for the control of corporate security and business processes.

Founded in 1998, DISS in recent years has achieved above-average growth in its industry with sales activities focused around various vertical markets. DISS and its subsidiaries are especially oriented towards product lines, which require extensive pre-sales support and benefit from a strong focus on technical training. In 2017, the company employed about 70 people and earned revenues of 81 million euros.

"The acquisition of DISS fits right into our portfolio policy with the objective to attain or hold the first or second market position in all countries where we operate. ALSO's Consumptional Business offering will also be an important source of potential growth. With this step, ALSO is expanding and strengthening its presence in the region. We look forward to collaborating closely with the entire DISS team," said Gustavo Möller-Hergt, CEO of ALSO Holding AG.

"We are pleased to have reached an agreement with one of the most successful end-to-end IT infrastructure and service providers of the world. With a strategic owner like this, we ensure that the Slovenian market and our partners will continue to have access to the latest information solutions. At the same time, possibilities for growth are opening up for the company as it gains access to new markets and new services," said Boris Kikelj and Janko Jenko, the representatives of DISS' sellers and long-term supervisory board members. They also added: "We are excited about the future of DISS as we believe this transaction is beneficial for buyers, employees, suppliers as well as all other stakeholders."